

# REGULATOR MY 2026 SALES WEBINAR SCHEDULE

June – December 2025



Month	Date	Topic	Overview
June	6/4	<b>Burnewiin Mounting System</b>	We are joined by Jarrod Bishop and Tom Anderson, founder and Principal of Burnewiin, to educate our team on this new and innovative Gunwale mounting system.
August	8/6	<b>Regulator Production Update</b>	This month, we are going to receive an update from the production team at Regulator.
Sept	9/3	<b>Aimbase Training</b>	Aimbase will be joining us to build your knowledge of this CRM tool to help you manage your pipeline and turn more leads into closings.
Oct	10/1	<b>Mindset</b>	In October, we are going to focus on building a high-performance mindset, goal-setting, and accountability for salespeople.
Nov	11/5	<b>Communication and Relationship Building</b>	This month, we are going to focus on how to build long-term client relationships, with email, text, and call etiquette for modern salespeople.
Dec	12/3	<b>Marketing Update</b>	This month, we are going to do a workshop with our Marketing Team. Topics will include how to build digital selling skills, how to set & execute a manageable and effective social media strategy, how to create virtual tours, and the best way to build your personal brand as a Regulator salesperson and ambassador.

*\*All webinars begin at 11:00am EST*